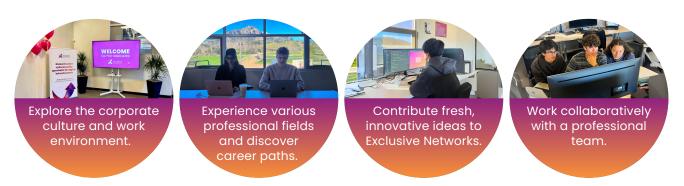


# **Exclusive Networks CyberFarm**

Resource & Talent Development Program at California Polytechnic State University San Luis Obispo

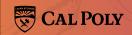
Exclusive Networks operates this resource and talent development program in the Technology Park at California Polytechnic State University San Luis Obispo to help nurture the next generation of cybersecurity talent and address the skills gap. Cal Poly's "Learn-by-Doing" philosophy ensures that students gain knowledge and skills through hands-on experiences, preparing them to tackle real-world challenges. This approach enables graduates to make an immediate impact in their careers. By partnering with the university, Exclusive Networks provides students the chance to work alongside cybersecurity professionals, preparing them for successful careers in the field upon graduation.

### **Associates Are Able To:**



We offer associate positions in sales, finance, marketing, and other key areas to support the needs of a cybersecurity-driven business — furthering **our mission to** close the cybersecurity skills gap and build a more secure digital world.





**VENDOR PARTNER AGREEMENT** 

## **Exclusive Networks CyberFarm**

Resource & Talent Development Program California Polytechnic State University San Luis Obispo



#### **Exclusive Networks**

- Provides a true office environment facility on campus and all the necessary infrastructure/systems.
- Supplies HR services such as recruitment, onboarding, training, coaching, and an on-staff HR business partner.
- Offers functional management as needed (sales, marketing, technical, engineering, etc.).

#### **Associates**

- May work a minimum of 15-20 hours per week to support the vendor's objectives (hours may vary depending on student schedule, designated school breaks or holidays. Each associate will work with the hiring company for transparency and schedule).
- Will be hired or reviewed based on job responsibilities and KPIs defined collaboratively by the vendor and Exclusive Networks.
- Will be trained and/or certified on vendor technologies at vendor discretion.

#### **Vendor Partners**

- Can visit the Cal Poly Technology Park office on-site up to 2 times per month to engage with their resource(s).
- May hire resources with no recruiting fee (with up to 45 day notice period).
- Pay any associated travel expenses.
- Agree that their program commitment is annual and non-cancellable.
- Must pay in full, or provide notice of intent to pay on a quarterly basis along with an initial payment upon signature. Payments are nonrefundable.
- Must provide 60 days notice in writing prior to annual renewal period to terminate the program.

\$40,000 Annual Investment

exclusive Networks Signature:
Name
Company
Title
Date

