



Supercharged SASE

Packaged SASE solutions designed
to be sold, deployed, and scaled.

STARTING OUT. SCALING UP. DISTRIBUTED.



The SASE Opportunity



The way organisations work has changed.

Users, applications, and data are no longer tied to a single location or network. Access now happens across cloud services, personal devices, branch offices, and remote environments. As a result, traditional, perimeter-based security models are no longer enough, to secure modern-day businesses – at scale.

SASE addresses this shift by bringing networking and security together in a cloud-delivered architecture that follows users and applications wherever they operate.

Adoption is accelerating as organisations look for:

- simpler security models that reduce complexity
- consistent protection across users, devices, and locations
- architectures that can scale without major redesign

This creates a clear opportunity to move SASE from a specialist, enterprise-led discussion into a practical, deployable solution for a much broader range of organisations.

Did you know? The global SASE market is expected to reach \$26 billion by 2027...

SASE: Not just for the Enterprise.



Palo Alto Networks best in breed Prisma SASE® solutions are often associated with large, complex enterprise deployments. But any modern-day business, regardless of size, can benefit from a SASE architecture.

SASE that's built to scale.

Palo Alto Networks is making SASE more accessible through bundled pricing models, designed to support adoption across smaller environments without compromising capability, performance, or security.

This shift enables organisations to:

- adopt SASE without large upfront commitments
- align security investment more closely to actual usage
- scale from initial deployments to broader environments as needs evolve

By pairing enterprise-grade SASE capabilities with pricing models that support phased adoption, Palo Alto Networks is opening up SASE as a realistic option for a much wider range of organisations



“Supercharged SASE” What does it actually mean?

For many organisations, SASE has felt complex.

Worth knowing

SASE adoption is no longer limited to large enterprises...

Supercharged SASE changes that.

It takes the core elements of Secure Access Service Edge and packages them into clearly defined, deployable solutions.

This matters because not every organisation has the time, resources, or appetite for large, custom security projects.

Lean teams, evolving requirements, and growing environments benefit from an approach that accelerates getting started, deploy with clarity, and expand over time without unnecessary complexity.

Supercharged SASE supports this by:

- simplifying early decision-making
- reducing the effort required to move from intent to deployment
- avoiding over-engineering at the outset
- providing a foundation that can grow as environments become more distributed

SASE is no longer relevant only to large enterprises; it applies to any organisation securing users, applications, and data across increasingly distributed environments.

SASE, delivered as standard

**Fully deployed. Fully supported.
Backed by Palo Alto Networks' highest
credentials.**

All Supercharged SASE bundles are delivered fully deployed and supported from day one.

Deployment and premium 24/7 support are included in the prices shown, removing the need for customers or partners to provide specialist SASE expertise.



For customers, this means SASE arrives ready to use with minimal internal effort.

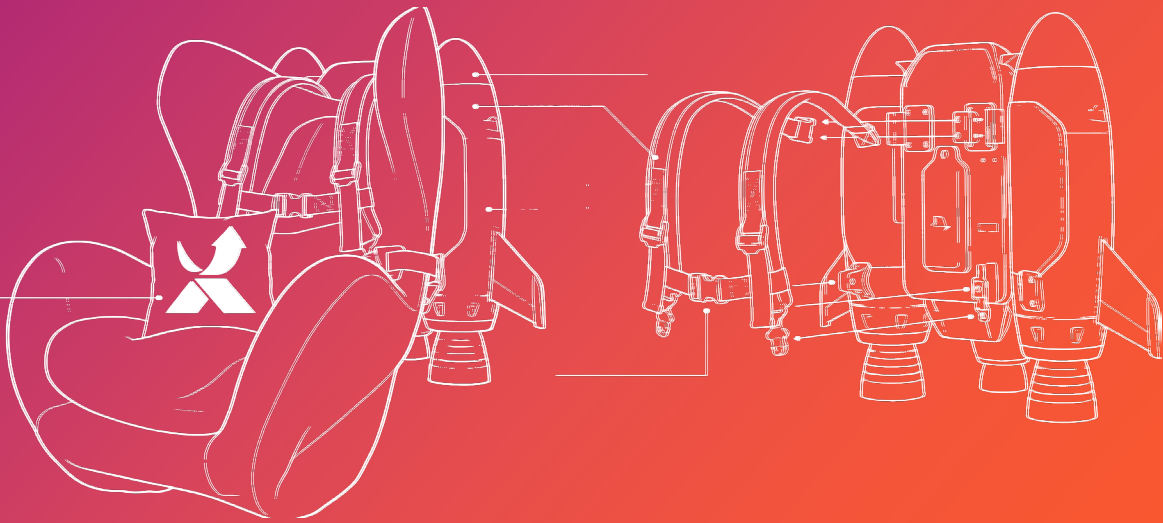
For partners, it means faster delivery, lower risk, and the ability to take SASE to market without building or maintaining deep technical capability in-house.

What's included as standard

- Full solution deployment delivered by Exclusive Networks
- 24/7 premium support included in every bundle
- Level 1 and Level 2 support handled directly by Exclusive Networks
- Seamless escalation to Palo Alto Networks Level 3 support where required

Delivery backed by Palo Alto Networks' highest credentials

Exclusive Networks operates at the highest level of technical accreditation within the Palo Alto Networks ecosystem.



We have a large team of engineers holding PCNSE and PCNSC certifications and are a Certified Professional Services Partner, authorised to deliver consultancy on Palo Alto Networks' behalf.

As the highest-level Palo Alto Networks Authorised Support Center (ASC), we provide 24/7 Level 1 and Level 2 support, with close alignment to vendor Level 3 teams.

Support is delivered:

- In person or remotely
- During working hours or out of hours
- Against clearly defined SLAs with proactive, end-to-end case management

Why this matters...

- Faster time to value for customers
- Lower delivery and operational risk
- Reduced dependency on specialist skills
- Greater commercial confidence for partners

Remove cost barriers. Keep deals moving.

Alongside technical delivery and support, Exclusive Networks provides XPS flexible financing, helping customers adopt SASE without large upfront investment and enabling partners to progress deals faster.

XPS is designed to reduce friction at the point of purchase, giving organisations more control over how and when they invest in security.

The result is SASE becomes easier to approve, easier to fund, and easier to deliver all without compromising capability or outcomes.



What XPS enables

- Flexible payment options aligned to customer budgets
- Reduced upfront costs for SASE adoption
- Predictable payments across the contract lifecycle
- Support for phased and incremental deployments

Why this matters

For customers

- Easier entry into SASE without delaying projects
- Improved cash flow management
- Ability to align security investment to growth and usage

For partners

- Faster deal progression
- Fewer pricing objections late in the sales cycle

Built on proven SASE foundations

Supercharged SASE works because it's built on a mature, cloud-delivered platform and not assembled from disconnected components.

Palo Alto Networks provides the core SASE capabilities and Exclusive Networks works alongside to turn those capabilities into ready to go solutions.

Rather than forcing a single deployment model, SASE is delivered through a small number of clearly defined bundles. Each bundle groups the right capabilities for a common operating model, providing a clear starting point without committing organisations to more than they need upfront.

Each bundle includes deployment and premium support in the price and represents a clear starting point based on how an organisation operates today, with the flexibility to expand over time.



Did you know? *Distributed users, cloud applications, and branch locations are now the main drivers of SASE adoption...*

3 Supercharged **SASE Bundles**

1

Prisma Browser

2

Consolidating Network Security

3

SD-WAN for Branch Offices

3b

ZTNA for Branch (add-on)



Bundle 1

Prisma Browser



Secure access for unmanaged and personal devices

Prisma Browser provides a simple way to extend SASE protection to users working on unmanaged or personal devices. Security is applied at the browser level, removing the need for device control, complex endpoint management, or virtual desktop infrastructure.

Pricing

Entry level costs **\$55 per user per year**. The Pro edition, which includes added features, costs **\$100 per user per year**.

What's included

- Secure, SASE-native browser access
- Zero Trust enforcement at the browser level
- Rapid deployment for remote and distributed users
- Fully deployed with 24/7 support

Why this bundle matters

- Provides a fast entry point into SASE
- Secures access from unmanaged and BYOD environments
- Reduces dependency on shipping or managing corporate devices
- Establishes a foundation that can expand into broader SASE adoption

This bundle is designed for organisations that need to secure access quickly for users working on unmanaged or personal devices, without changing how those users work.

Partner benefit: Up to **63% upfront discount** available for resellers.

Bundle 2

Consolidating Network Security



A simpler way to bring security services together

Many organisations reach a point where web security, cloud access, and data protection have grown into separate tools and policies. Managing them independently increases complexity, reduces visibility, and makes it harder to apply consistent controls.

By consolidating network security services under Prisma Access, organisations can simplify how security is delivered, reduce fragmentation, and gain clearer oversight as environments become more cloud-based and distributed.

Pricing Options

Bronze

SWG + ZTNA (Prisma Access licence)
From **\$110 per user, per year**

Silver

Enterprise Edition + ELP
From **\$175 per user, per year**

Gold

Enterprise Edition + CASB
Price: TBD

Why this bundle matters

- Reduces complexity by consolidating multiple security services
- Improves visibility across web, cloud, and data access
- Provides a clear upgrade path as security needs increase
- Supports consistent policy enforcement across environments

Optional add-ons

- ADEM
- Secure Web Gateway (SWG)
- Data Loss Prevention (DLP)

These add-ons extend visibility, threat prevention, and compliance as requirements evolve

This bundle is designed for organisations that want to simplify existing web, cloud, and data security by bringing multiple services together under a single SASE platform

Partner benefit: Up to **70% upfront discount** available for resellers.

Bundle 3

SD-WAN for Branch Offices



Optimised connectivity for distributed environments

As organisations expand across multiple locations, reliable connectivity becomes critical. Performance issues, rising network costs, and inconsistent user experiences can quickly impact productivity across branch offices.

By intelligently routing traffic across available connections, it improves application performance and reduces reliance on traditional, costly network architectures, while providing a consistent foundation for distributed operations.

What's included

- Prisma SD-WAN for branch connectivity
- Intelligent traffic routing and optimisation
- Centralised management across locations
- Fully deployed with premium support

Pricing

From **\$495 per device** (PAN-ION-1200)
Up to **\$8,500** (PAN-ION-SUB-DC)

Why this bundle matters

- Improves application performance across branch offices
- Reduces dependence on expensive MPLS circuits
- Simplifies management of distributed networks
- Provides a scalable foundation as environments grow

Optional add-on

- Firewall-as-a-Service (FWaaS) for remote sites

This bundle is designed for organisations that operate across multiple locations and need more reliable, cost-effective connectivity with centralised control.

Partner benefit: Up to **50% upfront discount** available for resellers.

Bundle 3b

ZTNA for Branch (add-on)



Least-privileged access for branch environments

ZTNA for Branch is delivered as an add-on to SD-WAN for Branch or deployed at a later stage as environments mature. It extends Zero Trust access controls to branch locations without exposing the wider network.

Built on Prisma Access, it enforces least-privileged access for users and applications connecting from branch locations all without relying on legacy VPN models or exposing the wider network.

What's included

- Zero Trust Network Access for branch environments
- Secure connectivity to applications without network exposure
- Cloud-delivered enforcement and inspection
- Fully deployed with premium support

Pricing

From **\$3,500 per branch** for 25 Mbps
Scaling up to **\$350,000** for 2.5 Gbps

Why this add-on matters

- Reduces the attack surface across branch locations
- Replaces broad network access with application-level control
- Supports secure growth as more sites come online
- Provides a consistent Zero Trust model without redesign

This add-on is designed for organisations that need to apply least-privileged access controls across branch locations, without exposing their wider network.

Partner benefit: Up to **50% upfront discount** available for resellers.

How the bundles work together

Needs change as environments grow, access patterns evolve, and locations become more distributed.

The three supercharged SASE bundles are designed to reflect this.

Each bundle provides a faster clearer starting point based on current requirements, while maintaining a consistent SASE foundation that accelerates expansion without rework.

1	Start with access	Prisma Browser	Secure access for unmanaged and personal devices.
2	Simplify and consolidate	Consolidating Network Security	Bring web, cloud, and data security together under a single platform.
3	Optimise connectivity	SD-WAN for Branch Offices	Improve performance and consistency across distributed locations
3b	Extend Zero Trust (add-on)	ZTNA for Branch	Apply least-privileged access across branch environments.

Each bundle can be adopted independently, while add-ons extend capability over time without redesign or rework.

Bundle Comparison

Bundle	Primary use case	Starting point	What it delivers	Indicative pricing	Indicative partner discount
Prisma Browser	Secure access from unmanaged or personal devices	Users	Browser-level Zero Trust access without device control or VDI	From \$120 per user / year	Upwards of 55% upfront reseller discount
Consolidating Network Security	Simplifying web, cloud, and data security	Users	Unified security services under a single SASE platform with tiered options	Bronzo: From \$110 per user / year Silver: From \$175 per user / year Gold: TBD	Upwards of 60% upfront reseller discount
SD-WAN for Branch Offices	Optimised connectivity across distributed sites	Devices	Intelligent traffic routing and centralised management for branch networks	From \$495 per device Up to \$8,500	Upwards of 50% upfront reseller discount
ZTNA for Branch (Add-on)	Least-privileged access for branch locations	Branches	Application-level access control without exposing the wider network	From \$3,500 per branch (25 Mbps) Up to \$350,000 (2.5 Gbps)	Upwards of 50% upfront reseller discount

Each bundle provides a clear starting point, with add-ons available to support broader SASE adoption over time.

Did you know? SASE programmes designed around phased adoption allow organisations to start small and expand coverage over time...

What makes this supercharged?

Supercharged SASE works because it's supported by the right platform and the right delivery model. With deployment and premium support included in the price these bundles are ready to go.

Palo Alto Networks provides the cloud-delivered SASE technology. Exclusive Networks enables that technology to be deployed in a practical, repeatable way. Turning capability into something that can be implemented and supported from day one.

This combination helps remove uncertainty and makes SASE easier to plan, deliver, and operate.

The result is SASE that can be adopted today and expanded over time, without unnecessary complexity.

Deployment, supported by Exclusive Networks

Each bundle is delivered using a proven approach aligned to the selected operating model. Design complexity is reduced through clear scope and more predictable timelines.

Support, included as standard

24/7 premium support from Exclusive Networks is included, providing access to specialist expertise throughout deployment and ongoing operation.

Flexible financing with XPS

XPS flexible financing options, helping organisations adopt SASE without large upfront commitments and supporting phased deployment where required.

Designed to grow

As environments evolve or requirements change, the same delivery framework supports expansion, helping maintain consistency without the need to redesign the underlying approach.

Ready to get started?

Supercharged SASE provides a practical way to move from intent to implementation.

Whether organisations are starting out, scaling up, or operating across distributed environments, the three core bundles offer clear entry points into SASE, supported by a consistent platform and delivery model.

To explore the bundles in more detail, review pricing, or discuss the right starting point, visit the Exclusive Networks SASE hub.

VISIT THE HUB





Supercharged SASE

